

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: June 30, 2022

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-37817



**CONDUENT INCORPORATED**

(Exact Name of Registrant as specified in its charter)

New York  
(State or other jurisdiction of  
incorporation or organization)

81-2983623  
(IRS Employer  
Identification No.)

100 Campus Drive, Suite 200,  
Florham Park, New Jersey  
(Address of principal executive offices)

07932  
(Zip Code)

(844) 663-2638

(Registrant's telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
<b>Common Stock, \$0.01 par value</b>	<b>CNDT</b>	<b>NASDAQ Global Select Market</b>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Small reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by a check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

<u>Class</u>	<u>Outstanding at July 31, 2022</u>
Common Stock, \$0.01 par value	215,795,311

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q (Form 10-Q) and any exhibits to this Form 10-Q may contain "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 (the "Litigation Reform Act"). The words "anticipate," "believe," "estimate," "expect," "plan," "intend," "will," "aim," "should," "could," "forecast," "target," "may," "continue to," "if," "growing," "projected," "potential," "likely," and similar expressions, as they relate to us, are intended to identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. In addition, all statements regarding anticipated effects of the novel coronavirus, or COVID-19, pandemic and the responses thereto, including the pandemic's impact on general economic and market conditions, as well as on our business, customers, and markets, results of operations and financial condition and anticipated actions to be taken by management to sustain our business during the economic uncertainty caused by the pandemic and related governmental and business actions, as well as other statements that are not strictly historical in nature, are forward looking. These statements reflect our current views with respect to future events and are subject to certain risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those expressed or implied herein as anticipated, believed, estimated, expected or intended or using other similar expressions.

In accordance with the provisions of the Litigation Reform Act, we are making investors aware that such forward-looking statements, because they relate to future events, are by their very nature subject to many important factors and uncertainties that could cause actual results to differ materially from those contemplated by the forward-looking statements contained in this Form 10-Q, any exhibits to this Form 10-Q and other public statements we make. Our actual results may vary materially from those expressed or implied in our forward-looking statements. These forward-looking statements are also subject to the significant continuing impact of the COVID-19 pandemic on our business, operations, financial results and financial condition, which is dependent on developments which are highly uncertain and cannot be predicted.

Important factors and uncertainties that could cause actual results to differ materially from those in our forward-looking statements include, but are not limited to: the significant continuing effects of the ongoing COVID-19 pandemic on our business, operations, financial results and financial condition, which is dependent on developments which are highly uncertain and cannot be predicted; government appropriations and termination rights contained in our government contracts; our ability to renew commercial and government contracts, including contracts awarded through competitive bidding processes; our ability to recover capital and other investments in connection with our contracts; our reliance on third-party providers; our ability to deliver on our contractual obligations properly and on time; changes in interest in outsourced business process services; risk and impact of geopolitical events, natural disasters and other factors (such as pandemics, including coronavirus) in a particular country or region on our workforce, customers and vendors; claims of infringement of third-party intellectual property rights; our ability to estimate the scope of work or the costs of performance in our contracts; the loss of key senior management and our ability to attract and retain necessary technical personnel and qualified subcontractors; increases in the cost of telephone and data services or significant interruptions in such services; our failure to develop new service offerings and protect our intellectual property rights; our ability to modernize our information technology infrastructure and consolidate data centers; the failure to comply with laws relating to individually identifiable information and personal health information; the failure to comply with laws relating to processing certain financial transactions, including payment card transactions and debit or credit card transactions; breaches of our information systems or security systems or any service interruptions; our ability to comply with data security standards; changes in tax and other laws and regulations; risk and impact of potential goodwill and other asset impairments; our significant indebtedness; our ability to obtain adequate pricing for our services and to improve our cost structure; our ability to collect our receivables, including those for unbilled services; a decline in revenues from, or a loss of, or a reduction in business from or failure of significant clients; fluctuations in our non-recurring revenue; our failure to maintain a satisfactory credit rating; our ability to receive dividends or other payments from our subsidiaries; developments in various contingent liabilities that are not reflected on our balance sheet, including those arising as a result of being involved in a variety of claims, lawsuits, investigations and proceedings; conditions abroad, including local economics, political environments, fluctuating foreign currencies and shifting regulatory schemes; changes in government regulation and economic, strategic, political and social conditions; volatility of our stock price and the risk of litigation following a decline in the price of our stock; and other factors that are set forth in the "Risk Factors" section, the "Legal Proceedings" section, the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section and other sections of this Quarterly Report on Form 10-Q as well as in our 2021 Annual Report on Form 10-K filed with the Securities and Exchange Commission (SEC) and any subsequent Quarterly Report on Form 10-Q and Current Report on Form 8-K. Any forward-looking statements made by us in this Quarterly Report on Form 10-Q speak only as of the date on which they are made. We are under no obligation to, and expressly disclaim any obligation to, update or alter our forward-looking statements, whether because of new information, subsequent events or otherwise, except as required by law.

**CONDUENT INCORPORATED**

FORM 10-Q

June 30, 2022

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For additional information about Conduent Incorporated and access to our Annual Reports to Shareholders and SEC filings, free of charge, please visit our website at <https://investor.conduent.com/>. Any information on or linked from the website is not incorporated by reference into this Form 10-Q.

**PART I — FINANCIAL INFORMATION**

**ITEM 1 — FINANCIAL STATEMENTS (UNAUDITED)**

**CONDUENT INCORPORATED  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS) (UNAUDITED)**

(in millions, except per share data)	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
<b>Revenue</b>	\$ 928	\$ 1,026	\$ 1,895	\$ 2,054
<b>Operating Costs and Expenses</b>				
Cost of services (excluding depreciation and amortization)	727	772	1,482	1,559
Selling, general and administrative (excluding depreciation and amortization)	113	125	215	251
Research and development (excluding depreciation and amortization)	2	1	3	1
Depreciation and amortization	53	86	114	181
Restructuring and related costs	11	8	20	21
Interest expense	18	13	37	26
(Gain) loss on divestitures and transaction costs	3	(1)	(160)	1
Litigation settlements (recoveries), net	(3)	1	(31)	2
Loss on extinguishment of debt	—	2	—	2
Other (income) expenses, net	(1)	—	—	—
<b>Total Operating Costs and Expenses</b>	<b>923</b>	<b>1,007</b>	<b>1,680</b>	<b>2,044</b>
<b>Income (Loss) Before Income Taxes</b>	<b>5</b>	<b>19</b>	<b>215</b>	<b>10</b>
Income tax expense (benefit)	5	7	79	9
<b>Net Income (Loss)</b>	<b>\$ —</b>	<b>\$ 12</b>	<b>\$ 136</b>	<b>\$ 1</b>
<b>Net Income (Loss) per Share:</b>				
Basic	\$ (0.01)	\$ 0.05	\$ 0.61	\$ (0.02)
Diluted	\$ (0.01)	\$ 0.04	\$ 0.60	\$ (0.02)

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**CONDUENT INCORPORATED**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)**

(in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
<b>Net Income (Loss)</b>	\$ —	\$ 12	\$ 136	\$ 1
<b>Other Comprehensive Income (Loss), Net<sup>(1)</sup></b>				
Currency translation adjustments, net	(40)	4	(45)	(7)
Unrecognized gains (losses), net	—	—	(1)	(1)
Changes in benefit plans, net	—	(1)	—	(1)
<b>Other Comprehensive Income (Loss), Net</b>	<u>(40)</u>	<u>3</u>	<u>(46)</u>	<u>(9)</u>
<b>Comprehensive Income (Loss), Net</b>	<u>\$ (40)</u>	<u>\$ 15</u>	<u>\$ 90</u>	<u>\$ (8)</u>

(1) All amounts are net of tax. Tax effects were immaterial.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**CONDUENT INCORPORATED**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

(in millions, except share data in thousands)

	June 30, 2022	December 31, 2021
<b>Assets</b>		
Cash and cash equivalents	\$ 519	\$ 415
Accounts receivable, net	684	699
Assets held for sale	—	184
Contract assets	155	154
Other current assets	239	228
<b>Total current assets</b>	<b>1,597</b>	<b>1,680</b>
Land, buildings and equipment, net	263	281
Operating lease right-of-use assets	212	231
Intangible assets, net	43	52
Goodwill	1,310	1,339
Other long-term assets	475	453
<b>Total Assets</b>	<b>\$ 3,900</b>	<b>\$ 4,036</b>
<b>Liabilities and Equity</b>		
Current portion of long-term debt	\$ 30	\$ 30
Accounts payable	166	198
Accrued compensation and benefits costs	219	243
Unearned income	73	82
Liabilities held for sale	—	29
Other current liabilities	407	443
<b>Total current liabilities</b>	<b>895</b>	<b>1,025</b>
Long-term debt	1,272	1,383
Deferred taxes	105	75
Operating lease liabilities	173	184
Other long-term liabilities	88	95
<b>Total Liabilities</b>	<b>2,533</b>	<b>2,762</b>
Contingencies (See Note 12)		
Series A convertible preferred stock	142	142
Common stock	2	2
Additional paid-in capital	3,918	3,910
Retained earnings (deficit)	(2,220)	(2,351)
Accumulated other comprehensive loss	(475)	(429)
<b>Total Equity</b>	<b>1,225</b>	<b>1,132</b>
<b>Total Liabilities and Equity</b>	<b>\$ 3,900</b>	<b>\$ 4,036</b>
Shares of common stock issued and outstanding	215,705	215,381
Shares of series A convertible preferred stock issued and outstanding	120	120

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**CONDUENT INCORPORATED**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

(in millions)	Six Months Ended June 30,	
	2022	2021
<b>Cash Flows from Operating Activities:</b>		
Net income (loss)	\$ 136	\$ 1
Adjustments required to reconcile net income (loss) to cash flows from operating activities:		
Depreciation and amortization	114	181
Contract inducement amortization	1	—
Deferred income taxes	32	(6)
Amortization of debt financing costs	2	4
Loss on extinguishment of debt	—	2
(Gain) loss on divestitures and sales of fixed assets, net	(166)	1
Stock-based compensation	9	9
Changes in operating assets and liabilities:		
Accounts receivable	(2)	4
Other current and long-term assets	(85)	(48)
Accounts payable and accrued compensation and benefits costs	(37)	(21)
Other current and long-term liabilities	(17)	(31)
Net change in income tax assets and liabilities	8	7
Net cash provided by (used in) operating activities	(5)	103
<b>Cash Flows from Investing Activities:</b>		
Cost of additions to land, buildings and equipment	(51)	(39)
Cost of additions to internal use software	(32)	(32)
Proceeds from divestitures	325	2
Net cash provided by (used in) investing activities	242	(69)
<b>Cash Flows from Financing Activities:</b>		
Payments on revolving credit facility	(100)	—
Payments on debt	(16)	(79)
Premium on debt redemption	—	(2)
Taxes paid for settlement of stock-based compensation	—	(1)
Dividends paid on preferred stock	(5)	(5)
Net cash provided by (used in) financing activities	(121)	(87)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	(6)	(2)
Increase (decrease) in cash, cash equivalents and restricted cash	110	(55)
Cash, Cash Equivalents and Restricted Cash at Beginning of Period	420	458
<b>Cash, Cash Equivalents and Restricted Cash at End of period<sup>(1)</sup></b>	<b>\$ 530</b>	<b>\$ 403</b>

(1) Includes \$11 million and \$6 million of restricted cash as of June 30, 2022 and 2021, respectively, that were included in Other current assets on their respective Condensed Consolidated Balance Sheets.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**CONDUENT INCORPORATED**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED)**

	Three Months Ended June 30, 2022				
(in millions)	Common Stock	Additional Paid-in Capital	Retained Earnings (Deficit)	AOCL <sup>(1)</sup>	Shareholders' Equity
<b>Balance at March 31, 2022</b>	\$ 2	\$ 3,912	\$ (2,217)	\$ (435)	\$ 1,262
Dividends - preferred stock, \$20/share	—	—	(3)	—	(3)
Stock incentive plans, net	—	6	—	—	6
Comprehensive Income (Loss):					
Net Income (Loss)	—	—	—	—	—
Other comprehensive income (loss), net	—	—	—	(40)	(40)
<b>Total Comprehensive Income (Loss), Net</b>	—	—	—	(40)	(40)
<b>Balance at June 30, 2022</b>	\$ 2	\$ 3,918	\$ (2,220)	\$ (475)	\$ 1,225

	Three Months Ended June 30, 2021				
(in millions)	Common Stock	Additional Paid-in Capital	Retained Earnings (Deficit)	AOCL <sup>(1)</sup>	Shareholders' Equity
<b>Balance at March 31, 2021</b>	\$ 2	\$ 3,902	\$ (2,326)	\$ (410)	\$ 1,168
Dividends - preferred stock, \$20/share	—	—	(3)	—	(3)
Stock incentive plans, net	—	5	—	—	5
Comprehensive Income (Loss):					
Net Income (Loss)	—	—	12	—	12
Other comprehensive income (loss), net	—	—	—	3	3
<b>Total Comprehensive Income (Loss), Net</b>	—	—	12	3	15
<b>Balance at June 30, 2021</b>	\$ 2	\$ 3,907	\$ (2,317)	\$ (407)	\$ 1,185

	Six Months Ended June 30, 2022				
(in millions)	Common Stock	Additional Paid-in Capital	Retained Earnings (Deficit)	AOCL <sup>(1)</sup>	Shareholders' Equity
<b>Balance at December 31, 2021</b>	\$ 2	\$ 3,910	\$ (2,351)	\$ (429)	\$ 1,132
Dividends - preferred stock, \$40/share	—	—	(5)	—	(5)
Stock incentive plans, net	—	8	—	—	8
Comprehensive Income (Loss):					
Net Income (Loss)	—	—	136	—	136
Other comprehensive income (loss), net	—	—	—	(46)	(46)
<b>Total Comprehensive Income (Loss), Net</b>	—	—	136	(46)	90
<b>Balance at June 30, 2022</b>	\$ 2	\$ 3,918	\$ (2,220)	\$ (475)	\$ 1,225

	Six Months Ended June 30, 2021				
(in millions)	Common Stock	Additional Paid-in Capital	Retained Earnings (Deficit)	AOCL <sup>(1)</sup>	Shareholders' Equity
<b>Balance at December 31, 2020</b>	\$ 2	\$ 3,899	\$ (2,313)	\$ (398)	\$ 1,190
Dividends - preferred stock, \$40/share	—	—	(5)	—	(5)
Stock incentive plans, net	—	8	—	—	8
Comprehensive Income (Loss):					
Net Income (Loss)	—	—	1	—	1
Other comprehensive income (loss), net	—	—	—	(9)	(9)
<b>Total Comprehensive Income (Loss), Net</b>	—	—	1	(9)	(8)
<b>Balance at June 30, 2021</b>	\$ 2	\$ 3,907	\$ (2,317)	\$ (407)	\$ 1,185

(1) AOCL - Accumulated other comprehensive loss. Refer to Note 11 – Accumulated Other Comprehensive Loss for the components of AOCL.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.



## Note 1 – Basis of Presentation

References herein to “we,” “us,” “our,” the “Company” and “Conduent” refer to Conduent Incorporated and its consolidated subsidiaries unless the context suggests otherwise.

### Description of Business

As one of the largest diversified business process services companies in the world, Conduent delivers mission-critical solutions and services on behalf of businesses and governments – creating exceptional outcomes for its clients and the millions of people who count on them. Through its dedicated people, processes and technologies, Conduent's services and solutions enhance customer experience, increase efficiencies, reduce costs and improve performance for most Fortune 100 companies and more than 500 government entities.

### Basis of Presentation

The unaudited interim Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) on a basis consistent with reporting interim financial information in accordance with instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission (SEC). Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. The year-end Condensed Consolidated Balance Sheet was derived from the audited Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021. Certain reclassifications have been made to prior year information to conform to current year presentation. Intercompany balances and transactions have been eliminated. In the opinion of management, all adjustments necessary for a fair statement of the financial position, results of operations and cash flows have been made. These adjustments consist of normal recurring items. The interim results of operations are not necessarily indicative of the results of the full year. These financial statements should be read in conjunction with the Company's Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

The Company has evaluated subsequent events through August 2, 2022 and no material subsequent events were identified.

### Use of Estimates

Preparation of financial statements in conformity with U.S. GAAP requires the Company to make estimates and assumptions that affect the amounts reported and disclosed in the financial statements and the accompanying notes. Actual results could differ materially from these estimates. On an ongoing basis, the Company evaluates its estimates, including those related to fair values of financial instruments, goodwill and intangible assets, income taxes and contingent liabilities, among others. The Company bases its estimates on assumptions, both historical and forward looking, that are believed to be reasonable, the results of which form the basis for making judgments about the carrying values of assets and liabilities.

Although as of June 30, 2022, many government-imposed restrictions have been lightened or removed, the future impact of the COVID-19 pandemic continues to be highly uncertain. As a result, many of the Company's estimates and assumptions continue to require increased judgment and carry a higher degree of variability and volatility. As events continue to evolve and additional information becomes available, the Company's estimates may change materially in the future.

## Contingencies and Litigation

The Company is currently involved in various claims and legal proceedings. At least quarterly, it reviews the status of each significant matter and assesses its potential financial exposure considering all available information including, but not limited to, the impact of negotiations, settlements, rulings, advice of legal counsel and other updated information and events pertaining to a particular matter. If the potential loss from any claim or legal proceeding is considered probable and the amount can be reasonably estimated, the Company accrues a liability for the estimated loss. The estimated losses are recorded within Litigation settlements (recoveries), net in the Company's income statement. Significant judgment is required in both the determination of probability and the determination as to whether an exposure is reasonably estimable. Because of uncertainties related to these matters, accruals are based only on the best information available at the time. As additional information becomes available, the Company reassesses the potential liability related to pending claims and litigation and may revise its estimates. These revisions in the estimates of the potential liabilities could have a material impact on the results of operations and financial position. The Company's policy is to expense legal defense costs related to such matters as incurred. These costs are recorded within Selling, general and administrative expenses in the Company's income statement. Any insurance recoveries for litigation settlements and defense costs are recorded when such recoveries are deemed probable and collectability is reasonably assured. Such recoveries are recorded in the same financial statement line as the related costs to which the recoveries relate.

Refer to Note 12 – Contingencies and Litigation to the Condensed Consolidated Financial Statements for additional information regarding loss contingencies.

## Goodwill

For acquired businesses, the Company records the acquired assets and assumed liabilities based on their relative fair values at the date of acquisitions (commonly referred to as the purchase price allocation). Goodwill represents the excess of the purchase price paid in excess of the fair value of net tangible and intangible assets acquired. For the Company's business acquisitions, the purchase price is allocated to identifiable intangible assets separate from goodwill if they are from contractual or other legal rights, or if they could be separated from the acquired business and sold, transferred, licensed, rented or exchanged.

The Company tests goodwill for impairment annually or more frequently if an event or change in circumstances indicate the asset may be impaired. Impairment testing for goodwill is done at the reporting unit level.

As of January 1, 2022, the Company underwent an internal reorganization in its Commercial reportable segment resulting in the previous four Commercial operating segments being combined into one single operating segment and reporting unit, led by a single segment manager.

The Company considered the reorganization in the first quarter of 2022 a triggering event and performed an interim qualitative goodwill impairment assessment of the reporting units before and after the reorganization and concluded no impairment existed at the time of the change.

Additionally, as part of the reorganization in the first quarter of 2022, certain clients were reassigned from the Government Services reportable segment to the Commercial reportable segment (refer to Note 4 – Segment Reporting to the Condensed Consolidated Financial Statements for additional information). This change resulted in less than 1% of goodwill being reallocated between the reporting units within the two reportable segments.

## Note 2 – Recent Accounting Pronouncements

The Company's significant accounting policies are described in Note 1–Basis of Presentation and Summary of Significant Accounting Policies in the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

### New Accounting Standards Adopted

The Company has not adopted any new accounting standards in 2022 that had a material impact on its Consolidated Financial Statements.

**New Accounting Standards To Be Adopted**

The Company has considered all recent accounting standards issued, but not yet effective, and does not expect any to have a material impact on its Consolidated Financial Statements.

**Note 3 – Revenue**

**Disaggregation of Revenue**

During the first quarter of 2022, certain clients were reclassified from the Government Services segment to the Commercial segment. Additionally, revenue for the Midas business divested in the first quarter of 2022 has been reclassified from the Commercial segment to the Divestitures segment. These changes have no impact on the timing of revenue recognition. All prior periods presented have been revised to reflect these changes.

The following table provides information about disaggregated revenue by major service offering, the timing of revenue recognition and a reconciliation of the disaggregated revenue by reportable segment. Refer to Note 4 – Segment Reporting for additional information on the Company's reportable segments.

(in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
<b>Commercial:</b>				
Customer experience management	\$ 145	\$ 146	\$ 306	\$ 307
Business operations solutions	126	137	277	279
Commercial healthcare solutions	88	92	178	186
Human resource and learning services	111	113	221	228
<b>Total Commercial</b>	<b>470</b>	<b>488</b>	<b>982</b>	<b>1,000</b>
<b>Government Services:</b>				
Government healthcare solutions	143	140	288	289
Government services solutions	136	196	277	361
<b>Total Government Services</b>	<b>279</b>	<b>336</b>	<b>565</b>	<b>650</b>
<b>Transportation:</b>				
Roadway charging & management services	81	75	157	158
Transit solutions	57	70	106	134
Curbside management solutions	22	20	41	38
Public safety solutions	17	18	33	35
Commercial vehicles	2	2	4	4
<b>Total Transportation</b>	<b>179</b>	<b>185</b>	<b>341</b>	<b>369</b>
<b>Divestitures</b>	<b>—</b>	<b>17</b>	<b>7</b>	<b>35</b>
<b>Total Consolidated Revenue</b>	<b>\$ 928</b>	<b>\$ 1,026</b>	<b>\$ 1,895</b>	<b>\$ 2,054</b>
<b>Timing of Revenue Recognition:</b>				
Point in time	\$ 26	\$ 25	\$ 45	\$ 57
Over time	902	1,001	1,850	1,997
<b>Total Revenue</b>	<b>\$ 928</b>	<b>\$ 1,026</b>	<b>\$ 1,895</b>	<b>\$ 2,054</b>

**Contract Balances**

The Company receives payments from customers based upon contractual billing schedules. Accounts receivable are recorded when the right to consideration becomes unconditional. Contract assets are the Company's rights to consideration for services provided when the right is conditioned on something other than passage of time (for example, meeting a milestone for the right to bill under the cost-to-cost measure of progress). Contract assets are transferred to Accounts receivable, net when the rights to consideration become unconditional. Unearned income includes payments received in advance of performance under the contract, which are realized when the associated revenue is recognized under the contract.

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The following table provides information about the balances of the Company's contract assets, unearned income and receivables from contracts with customers:

<i>(in millions)</i>	June 30, 2022	December 31, 2021
<b>Contract Assets (Unearned Income)</b>		
Current contract assets	\$ 155	\$ 154
Long-term contract assets <sup>(1)</sup>	14	8
Current unearned income	(73)	(82)
Long-term unearned income <sup>(2)</sup>	(46)	(48)
<b>Net Contract Assets</b>	<b>\$ 50</b>	<b>\$ 32</b>
Accounts receivable, net	\$ 684	\$ 699

(1) Presented in Other long-term assets in the Condensed Consolidated Balance Sheets.

(2) Presented in Other long-term liabilities in the Condensed Consolidated Balance Sheets.

Revenues of \$18 million and \$53 million were recognized during the three and six months ended June 30, 2022, respectively, related to the Company's unearned income at December 31, 2021. Additionally, the Company recognized \$7 million of revenue related to the unearned income of the divested Midas business for the six months ended June 30, 2022. Such amount was included in Liabilities Held for Sale on the December 31, 2021 consolidated balance sheet.

Revenues of \$30 million and \$88 million were recognized during the three and six months ended June 30, 2021 related to the Company's unearned income at December 31, 2020.

The Company had no material asset impairment charges related to contract assets for the three and six months ended June 30, 2022 or 2021.

### **Transaction Price Allocated to the Remaining Performance Obligations**

Estimated revenue expected to be recognized in the future related to performance obligations that are unsatisfied or partially satisfied at June 30, 2022 was approximately \$1.0 billion. The Company expects to recognize approximately 73% of this revenue over the next two years and the remainder thereafter.

## **Note 4 – Segment Reporting**

The Company's reportable segments correspond to how it organizes and manages the business, as defined by the Company's Chief Executive Officer, who is also the Company's Chief Operating Decision Maker (CODM). The Company's segments involve the delivery of business process services and include service arrangements where it manages a customer's business activity or process.

In the first quarter of 2022, the Company realigned certain clients between reportable segments to reflect how the Company currently manages its business. Certain clients were reclassified from the Government Services reportable segment to the Commercial reportable segment to align with a product view of the business. Additionally, in the first quarter of 2022, in order to provide greater visibility into the profitability of the Company's segments, certain real estate costs that were previously included in Unallocated Costs have been allocated to each of the reportable segments.

As described in Note 5 – Assets/Liabilities Held for Sale and Divestiture, the Company sold its Midas Suite of patient safety, quality and advanced analytics solutions to a third party in the first quarter of 2022. Accordingly, the results of this disposed business, which had previously been reported in the Commercial segment have been reclassified to the Divestitures segment. All prior periods presented have been recast to reflect these changes.

The Company's financial performance is based on Segment Profit/(Loss) for its three reportable segments (Commercial, Government Services and Transportation), Divestitures and Unallocated Costs. The Company's CODM does not evaluate operating segments using discrete asset information.

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**Commercial:** The Commercial segment provides business process services and customized solutions to clients in a variety of industries. Across the Commercial segment, the Company operates on its clients' behalf to deliver mission-critical solutions and services to reduce costs, improve efficiencies and enable revenue growth for the Company's clients and their consumers and employees.

**Government Services:** The Government Services segment provides government-centric business process services to U.S. federal, state and local and foreign governments for public assistance program administration, transaction processing and payment services. The solutions in this segment help governments respond to changing rules for eligibility and increasing citizen expectations.

**Transportation:** The Transportation segment provides systems and support, as well as revenue-generating services, to government clients. On behalf of government agencies and authorities in the transportation industry, the Company delivers mission-critical mobility and payment solutions that improve automation, interoperability and decision-making to streamline operations, increase revenue and reduce congestion while creating safer communities and seamless travel experiences for consumers.

Divestitures includes the Company's Midas Suite of patient safety, quality and advanced analytics solutions which it sold to a third party in the first quarter of 2022. Refer to Note 5 – Assets/Liabilities Held for Sale and Divestiture for additional information.

Unallocated Costs includes IT infrastructure costs that are shared by multiple reportable segments, enterprise application costs and certain corporate overhead expenses not directly attributable or allocated to the reportable segments.

Selected financial information for the Company's reportable segments was as follows:

(in millions)	Three Months Ended June 30,					
	Commercial	Government Services	Transportation	Divestitures	Unallocated Costs	Total
<b>2022</b>						
Revenue	\$ 470	\$ 279	\$ 179	\$ —	\$ —	\$ 928
Segment profit (loss)	\$ 22	\$ 70	\$ 16	\$ —	\$ (72)	\$ 36
<b>2021</b>						
Revenue	\$ 488	\$ 336	\$ 185	\$ 17	\$ —	\$ 1,026
Segment profit (loss)	\$ 19	\$ 110	\$ 17	\$ 7	\$ (79)	\$ 74
(in millions)	Six Months Ended June 30,					
	Commercial	Government Services	Transportation	Divestitures	Unallocated Costs	Total
<b>2022</b>						
Revenue	\$ 982	\$ 565	\$ 341	\$ 7	\$ —	\$ 1,895
Segment profit (loss)	\$ 50	\$ 145	\$ 24	\$ 2	\$ (131)	\$ 90
<b>2021</b>						
Revenue	\$ 1,000	\$ 650	\$ 369	\$ 35	\$ —	\$ 2,054
Segment profit (loss)	\$ 43	\$ 195	\$ 38	\$ 16	\$ (158)	\$ 134

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(in millions)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
<b>Segment Profit (Loss) Reconciliation to Pre-tax Income (Loss)</b>				
Income (Loss) Before Income Taxes	\$ 5	\$ 19	\$ 215	\$ 10
Reconciling items:				
Amortization of acquired intangible assets	3	32	9	72
Restructuring and related costs	11	8	20	21
Interest expense	18	13	37	26
(Gain) loss on divestitures and transaction costs	3	(1)	(160)	1
Litigation settlements (recoveries), net	(3)	1	(31)	2
Loss on extinguishment of debt	—	2	—	2
Other (income) expenses, net	(1)	—	—	—
<b>Segment Pre-tax Income (Loss)</b>	<b>\$ 36</b>	<b>\$ 74</b>	<b>\$ 90</b>	<b>\$ 134</b>

Refer to Note 3 – Revenue for additional information on disaggregated revenues of the reportable segments.

## Note 5 – Assets/Liabilities Held for Sale and Divestiture

### Assets/Liabilities Held for Sale

As of December 31, 2021, the sale of the Midas Suite of patient safety, quality and advanced analytics solutions to Sympplr Software, Inc. had not yet closed. Accordingly, the assets and liabilities of this portfolio, collectively referred to as the Disposal Group, were reclassified as held for sale and measured at the lower of carrying value or fair value less costs to sell. As described below, the sale closed in the first quarter of 2022 and the assets and liabilities held for sale have been removed from the Company's Condensed Consolidated Balance Sheet.

### Divestiture

On February 8, 2022, the Company completed the sale of its Midas Suite of patient safety, quality and advanced analytics solutions to Sympplr Software, Inc. The Company received \$321 million of cash consideration for this divestiture, subject to customary working capital adjustments. The working capital adjustments were settled during the second quarter of 2022 and were not material. The divestiture generated a pre-tax gain of \$166 million, which is included in (Gain) loss on divestitures and transaction costs. The Company recorded approximately \$62 million of income taxes in connection with the divestiture. The revenue generated by this business was \$7 million for the six months ended June 30, 2022 and \$17 million and \$35 million, respectively, for the three and six months ended June 30, 2021. There was no revenue generated by this business for the three months ended June 30, 2022.

## Note 6 – Restructuring Programs and Related Costs

The Company engages in a series of restructuring programs related to downsizing its employee base, exiting certain activities, outsourcing certain internal functions and engaging in other actions designed to reduce its cost structure and improve productivity. The implementation of the Company's operational efficiency improvement initiatives has reduced the Company's real estate footprint across all geographies and segments resulting in lease right-of-use asset impairments and other related costs. Also included in Restructuring and related costs are incremental, non-recurring costs related to the consolidation of the Company's data centers, which totaled \$3 million and \$8 million for the three months ended June 30, 2022 and 2021, respectively, and \$7 million and \$15 million for the six months ended June 30, 2022 and 2021, respectively. Management continues to evaluate the Company's businesses, and in the future, there may be additional provisions for new plan initiatives and/or changes in previously recorded estimates as payments are made, or actions are completed.

Costs associated with restructuring, including employee severance and lease termination costs, are generally recognized when it has been determined that a liability has been incurred, which is generally upon communication to the affected employees or exit from the leased facility. In those geographies where the Company has either a formal severance plan or a history of consistently providing severance benefits representing a substantive plan, it recognizes employee severance costs when they are both probable and reasonably estimable. Asset impairment costs related to the reduction of our real estate footprint include impairment of operating lease right-of-use (ROU) assets and associated leasehold improvements.

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A summary of the Company's restructuring program activity during the six months ended June 30, 2022 and 2021 is as follows:

(in millions)	Severance and Related Costs	Termination and Other Costs	Asset Impairments	Total
<b>Accrued Balance at December 31, 2021</b>	\$ 5	\$ 1	\$ —	\$ 6
Provision	2	11	6	19
Changes in estimates	(1)	—	—	(1)
Total Net Current Period Charges <sup>(1)</sup>	1	11	6	18
Charges against reserve and currency	(5)	(11)	(6)	(22)
<b>Accrued Balance at June 30, 2022</b>	\$ 1	\$ 1	\$ —	\$ 2

  

(in millions)	Severance and Related Costs	Termination and Other Costs	Asset Impairments	Total
<b>Accrued Balance at December 31, 2020</b>	\$ 3	\$ 3	\$ —	\$ 6
Provision	2	16	4	22
Changes in estimates	—	(3)	—	(3)
Total Net Current Period Charges <sup>(1)</sup>	2	13	4	19
Charges against reserve and currency	(2)	(15)	(4)	(21)
<b>Accrued Balance at June 30, 2021</b>	\$ 3	\$ 1	\$ —	\$ 4

(1) Represents amounts recognized within the Consolidated Statements of Income (Loss) for the years shown.

In addition, the Company recorded professional support costs associated with the implementation of certain strategic transformation programs of \$1 million and \$1 million for the three months ended June 30, 2022 and 2021, respectively, and \$2 million and \$2 million for the six months ended June 30, 2022 and 2021, respectively.

The following table summarizes the total amount of costs incurred in connection with these restructuring programs by reportable and non-reportable segment:

(in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
Commercial	\$ 1	\$ 2	\$ 1	\$ 2
Government Services	—	—	—	—
Transportation	—	—	—	—
Divestitures	—	—	—	—
Unallocated Costs <sup>(1)</sup>	9	5	17	17
<b>Total Net Restructuring Charges</b>	\$ 10	\$ 7	\$ 18	\$ 19

(1) Represents costs related to the consolidation of the Company's data centers, operating lease ROU assets impairment, termination and other costs not allocated to the segments.

## Note 7 – Debt

Long-term debt was as follows:

(in millions)	June 30, 2022	December 31, 2021
2021 Term loan A due 2026	\$ 258	\$ 265
2021 Term loan B due 2028	513	515
2021 Senior notes due 2029	520	520
2021 Revolving credit facility maturing 2026	—	100
Finance lease obligations	13	16
Other	23	24
<b>Principal debt balance</b>	1,327	1,440
Debt issuance costs and unamortized discounts	(25)	(27)
Less: current maturities	(30)	(30)
<b>Total Long-term Debt</b>	\$ 1,272	\$ 1,383

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During the first quarter of 2022, the Company repaid \$100 million that was outstanding as of December 31, 2021 under its 2021 Revolving Credit Facility maturing in 2026 (Revolver). As of June 30, 2022, the Company had no outstanding borrowings under its Revolver. However, the Company utilized \$4 million of the Revolver to issue letters of credit as of June 30, 2022. The net Revolver available to be drawn upon as of June 30, 2022 was \$546 million.

At June 30, 2022, the Company was in compliance with all debt covenants related to the borrowings in the table above.

### **Note 8 – Financial Instruments**

The Company is a global company that is exposed to foreign currency exchange rate fluctuations in the normal course of its business. As a part of the Company's foreign exchange risk management strategy, the Company uses derivative instruments, primarily forward contracts, to hedge the funding of foreign entities which have a non-dollar functional currency, thereby reducing volatility of earnings or protecting fair values of assets and liabilities.

At June 30, 2022 and December 31, 2021, the Company had outstanding forward exchange contracts with gross notional values of \$105 million and \$150 million, respectively. At June 30, 2022, approximately 76% of these contracts mature within three months, 11% in three to six months, 11% in six to twelve months and 2% in greater than twelve months. Most of these foreign currency derivative contracts are designated as cash flow hedges and did not have a material impact on the Company's balance sheet, income statement or cash flows for the periods presented.

Refer to Note 9 – Fair Value of Financial Assets and Liabilities for additional information regarding the fair value of the Company's foreign exchange forward contracts.

### **Note 9 – Fair Value of Financial Assets and Liabilities**

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP established a hierarchy framework to classify the fair value based on the observability of significant inputs to the measurement. The levels of the fair value hierarchy are as follows:

Level 1: Fair value is determined using an unadjusted quoted price in an active market for identical assets or liabilities.

Level 2: Fair value is estimated using inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly.

Level 3: Fair value is estimated using unobservable inputs that are significant to the fair value of the assets or liabilities.



### Summary of Financial Assets and Liabilities Accounted for at Fair Value on a Recurring Basis

The following table represents assets and liabilities measured at fair value on a recurring basis. The basis for the measurement at fair value in all cases was Level 2.

(in millions)	June 30, 2022	December 31, 2021
<b>Assets:</b>		
Foreign exchange contract - forward	\$ —	\$ 1
<b>Total Assets</b>	<b>\$ —</b>	<b>\$ 1</b>
<b>Liabilities:</b>		
Foreign exchange contracts - forward	\$ 2	\$ 2
<b>Total Liabilities</b>	<b>\$ 2</b>	<b>\$ 2</b>

### Summary of Other Financial Assets and Liabilities

The estimated fair values of other financial assets and liabilities were as follows:

(in millions)	June 30, 2022		December 31, 2021	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Liabilities:</b>				
Long-term debt	\$ 1,272	\$ 1,190	\$ 1,383	\$ 1,374

The fair value amounts for Cash and cash equivalents, Restricted cash, Accounts receivable, net and Short-term debt approximate carrying amounts due to the short-term maturities of these instruments.

The fair value of Long-term debt was estimated using quoted market prices for identical or similar instruments (Level 2 inputs).

### Note 10 – Employee Benefit Plans

The Company has post-retirement savings and investment plans in several countries, including the U.S., U.K. and Canada. In many instances, employees participating in defined benefit pension plans that have been amended to freeze future service accruals were transitioned to an enhanced defined contribution plan. In these plans, employees are permitted to contribute a portion of their salaries and bonuses to the plans. The Company, at its discretion, matches a portion of employee contributions.

The Company recognized an expense related to its defined contribution plans of \$3 million and \$5 million for the three months ended June 30, 2022 and 2021, respectively and \$8 million and \$10 million for the six months ended June 30, 2022 and 2021, respectively. The balance sheet and income statement impacts of any remaining defined benefit plans are immaterial for all periods presented in these Condensed Consolidated Financial Statements.

### Note 11 – Accumulated Other Comprehensive Loss (AOCL)

Below are the balances and changes in AOCL<sup>(1)</sup>:

(in millions)	Currency Translation Adjustments	Gains (Losses) on Cash Flow Hedges	Defined Benefit Pension Items	Total
<b>Balance at December 31, 2021</b>	\$ (431)	\$ 2	\$ —	\$ (429)
Other comprehensive income (loss)	(45)	(1)	—	(46)
<b>Balance at June 30, 2022</b>	<b>\$ (476)</b>	<b>\$ 1</b>	<b>\$ —</b>	<b>\$ (475)</b>
<b>Balance at December 31, 2020</b>	\$ (400)	\$ 3	\$ (1)	\$ (398)
Other comprehensive income (loss)	(7)	(1)	(1)	(9)
<b>Balance at June 30, 2021</b>	<b>\$ (407)</b>	<b>\$ 2</b>	<b>\$ (2)</b>	<b>\$ (407)</b>

(1) All amounts are net of tax. Tax effects were immaterial.

## Note 12 – Contingencies and Litigation

As more fully discussed below, the Company is involved in a variety of claims, lawsuits, investigations and proceedings concerning a variety of matters, including: governmental entity contracting, servicing and procurement law; intellectual property law; employment law; commercial and contracts law; the Employee Retirement Income Security Act (ERISA); and other laws and regulations. The Company determines whether an estimated loss from a contingency should be accrued by assessing whether a loss is deemed probable and can be reasonably estimated. The Company assesses its potential liability by analyzing its litigation and regulatory matters using available information. The Company develops its view on estimated losses in consultation with outside counsel handling its defense in these matters, which involves an analysis of potential results, assuming a combination of litigation and settlement strategies. Should developments in any of these matters cause a change in the Company's determination as to an unfavorable outcome and result in the need to recognize a material accrual, or should any of these matters result in a final adverse judgment or be settled for significant amounts in excess of any accrual for such matter or matters, this could have a material adverse effect on the Company's results of operations, cash flows and financial position in the period or periods in which such change in determination, judgment or settlement occurs. The Company believes it has recorded adequate provisions for any such matters as of June 30, 2022. Litigation is inherently unpredictable, and it is not possible to predict the ultimate outcome of these matters and such outcome in any such matters could be more than any amounts accrued and could be material to the Company's results of operations, cash flows or financial position in any reporting period.

Additionally, guarantees, indemnifications and claims arise during the ordinary course of business from relationships with suppliers, customers and non-consolidated affiliates when the Company undertakes an obligation to guarantee the performance of others if specified triggering events occur. Nonperformance under a contract could trigger an obligation of the Company. These potential claims include actions based upon alleged exposures to products, real estate, intellectual property such as patents, environmental matters and other indemnifications. The ultimate effect on future financial results is not subject to reasonable estimation because considerable uncertainty exists as to the outcome of these claims. However, while the ultimate liabilities resulting from such claims may be significant to results of operations in the period recognized, management does not anticipate they will have a material adverse effect on the Company's Consolidated Financial position or liquidity. As of June 30, 2022, the Company had accrued its estimate of liability incurred under its indemnification arrangements and guarantees.

### Litigation Against the Company

**[Employees' Retirement System of the Puerto Rico Electric Power Authority et al v. Conduent Inc. et al.](#)**: On March 8, 2019, a putative class action lawsuit alleging violations of certain federal securities laws in connection with our statements and alleged omissions regarding our financial guidance and business and operations was filed against us, our former Chief Executive Officer, and our former Chief Financial Officer in the United States District Court for the District of New Jersey. The complaint seeks certification of a class of all persons who purchased or otherwise acquired our securities from February 21, 2018 through November 6, 2018, and also seeks unspecified monetary damages, costs, and attorneys' fees. We moved to dismiss the class action complaint in its entirety. In June 2020, the court denied the motion to dismiss and allowed the claims to proceed. The Court granted Class Certification on February 28, 2022. Upon the substantial completion of document discovery, the parties agreed to engage in mediation, and the Court administratively terminated the litigation to permit those efforts to proceed. We intend to continue to defend the litigation vigorously. The Company maintains insurance that may cover any costs arising out of this litigation up to the insurance limits, and subject to meeting certain deductibles and to other terms and conditions thereof. The Company is not yet able to determine or predict the ultimate outcome of this proceeding or reasonably provide an estimate or range of estimate of the possible outcome or loss, if any, in excess of currently recorded reserves.

**[Skyview Capital LLC and Continuum Global Solutions, LLC v. Conduent Business Services, LLC:](#)** On February 3, 2020, plaintiffs filed a lawsuit in the Superior Court of New York County, New York. The lawsuit relates to the sale of a portion of Conduent Business Service, LLC's (CBS) select standalone customer care call center business to plaintiffs, which sale closed in February 2019. Under the terms of the sale agreement, CBS received approximately \$23 million of notes from plaintiffs (Notes). The lawsuit alleges various causes of action in connection with the acquisition, including: indemnification for breach of representation and warranty; indemnification for breach of contract and fraud. Plaintiffs allege that their obligation to mitigate damages and their contractual right of set-off permits them to withhold and deduct from any amounts that are owed to CBS under the Notes, and plaintiffs seek a judgement that they have no obligation to pay the Notes. On August 20, 2020, Conduent filed a counterclaim against Skyview LLC (Skyview) seeking the outstanding balance on the Notes, the amounts owed for the Jamaica deferred closing, and other transition services agreement and late rent payment obligations. Conduent also moved to dismiss Skyview's claims in 2020. In May 2021, the court denied the motion and allowed the claims to proceed. Conduent denies all of the plaintiffs' allegations, believes that it has strong defenses to all of plaintiffs' claims and it intends to defend the litigation vigorously. The Company is not able to determine or predict the ultimate outcome of this proceeding or reasonably provide an estimate or range of estimate of the possible outcome or loss, if any, in excess of currently recorded reserves.

**[Dennis Nasrawi v. Buck Consultants et al.:](#)** On October 8, 2009, plaintiffs filed a lawsuit in the Superior Court of California, Stanislaus County, and on November 24, 2009, the case was removed to the U.S. Court for the Eastern District of California, Fresno Division. Plaintiffs alleged actuarial negligence against Buck Consultants, LLC (Buck), which was a wholly-owned subsidiary of Conduent, for the use of faulty actuarial assumptions in connection with the 2007 actuarial valuation for the Stanislaus County Employees Retirement Association (StanCERA). Plaintiffs alleged that the employer contribution rate adopted by StanCERA based on Buck's valuation was insufficient to fund the benefits promised by the County. On July 13, 2012, the Court entered its ruling that the plaintiffs lacked standing to sue in a representative capacity on behalf of all plan participants. The Court also ruled that plaintiffs had adequately pleaded their claim that Buck allegedly aided and abetted StanCERA in breaching its fiduciary duty. Plaintiffs then filed their Fifth Amended Complaint and added StanCERA to the litigation. Buck and StanCERA filed demurrers to the amended complaint. On September 13, 2012, the Court sustained both demurrers with prejudice, completely dismissing the matter and barring plaintiffs from refileing their claims. Plaintiffs appealed, and ultimately the California Court of Appeals (Sixth District) reversed the trial court's ruling and remanded the case back to the trial court as to Buck only, and only with respect to plaintiff's claim of aiding and abetting StanCERA in breaching its fiduciary duty. This case was stayed pending the outcome of parallel litigation the plaintiffs were pursuing against StanCERA. The parallel litigation was tried before the bench in June 2018, and on January 24, 2019, the Court found in favor of StanCERA, holding that it had not breached its fiduciary duty to plaintiffs. In August 2018, the Company sold Buck; however, the Company retained this liability after the sale. On April 26, 2019, plaintiffs in the parallel litigation filed an appeal. On December 8, 2021, the appellate court affirmed the trial court's decision, and the judgment became final on January 7, 2022. On January 18, 2022, Plaintiffs in the parallel litigation filed a petition for review to the California Supreme Court. On March 16, 2022, the California Supreme Court denied Plaintiffs' petition, thereby foreclosing further avenues for Plaintiffs. Plaintiffs filed their Notice of Dismissal, which the Court entered on March 22, 2022. As a result, during the first quarter of 2022, the Company reversed the reserve pertaining to this matter.

**[Conduent Business Services, LLC v. Cognizant Business Services Corporation:](#)** On April 12, 2017, CBS filed a lawsuit against Cognizant Business Services Corporation (Cognizant) in the Supreme Court of New York County, New York. The lawsuit relates to the Amended and Restated Master Outsourcing Services Agreement effective as of October 24, 2012, and the service delivery contracts and work orders thereunder, between CBS and Cognizant, as amended and supplemented (Contract). The Contract contains certain minimum purchase obligations by CBS through the date of expiration. The lawsuit alleges that Cognizant committed multiple breaches of the Contract, including Cognizant's failure to properly perform its obligations as subcontractor to CBS under CBS's contract with the New York Department of Health to provide Medicaid Management Information Systems. In the lawsuit, CBS seeks damages in excess of \$150 million. During the first quarter of 2018, CBS provided notice to Cognizant that it was terminating the Contract for cause and recorded in the same period certain charges associated with the termination. CBS also alleges that it terminated the Contract for cause, because, among other things, Cognizant violated the Foreign Corrupt Practices Act. In its answer, Cognizant asserted two counterclaims for breach of contract seeking recovery of damages in excess of \$47 million, which includes amounts alleged not paid to Cognizant under the Contract and an alleged \$25 million termination fee. Cognizant's second amended counterclaim increased Cognizant's damages to \$89 million. The matter has been proceeding through fact and expert discovery. CBS will continue to vigorously defend itself against the counterclaims but the Company is not able to determine or predict the ultimate outcome of this proceeding or reasonably provide an estimate or range of estimate of the possible outcome or loss, if any, in excess of currently recorded reserves.

## Other Matters

During the first quarter of 2022, the Company entered into settlement agreements with six of its insurers under its 2012–2013 errors and omission insurance policy in which the Company agreed to resolve its claims for insurance coverage in connection with the previously disclosed State of Texas matter that settled in February 2019, as included in the Company's Annual Report on Form 10-K for the year ended December 31, 2020. As a result of the settlement agreements entered with the insurers, the Company received an aggregate sum of \$38 million, of which \$14 million was recognized as defense costs recovery in Selling, general and administrative and \$24 million was recognized in Litigation settlements (recoveries), net.

Since 2014, Xerox Education Services, Inc. (XES) has cooperated with several federal and state agencies regarding a variety of matters, including XES' self-disclosure to the U.S. Department of Education (Department) and the Consumer Financial Protection Bureau (CFPB) that some third-party student loans under outsourcing arrangements for various financial institutions required adjustments. With the exception of one remaining state attorney general inquiry, the Company has resolved all investigations by the CFPB, several state agencies, the Department and the U.S. Department of Justice. The Company cannot provide assurance that the CFPB, another regulator, a financial institution on behalf of which XES serviced third-party student loans, or another party will not ultimately commence a legal action against XES in which fines, penalties or other liabilities are sought from XES. Nor is the Company able to predict the likely outcome of these matters, should any such matter be commenced, or reasonably provide an estimate or range of estimates of any loss in excess of currently recorded reserves. The Company could, in future periods, incur judgments or enter into settlements to resolve these potential matters for amounts in excess of current reserves and there could be a material adverse effect on the Company's results of operations, cash flows and financial position in the period in which such change in judgment or settlement occurs.

## Other Contingencies

Certain contracts, primarily in the Company's Government Services and Transportation segments, require the Company to provide a surety bond or a letter of credit as a guarantee of performance. As of June 30, 2022, the Company had \$547 million of outstanding surety bonds issued to secure its performance of contractual obligations with its clients and \$101 million of outstanding letters of credit issued to secure the Company's performance of contractual obligations to its clients as well as other corporate obligations. In general, the Company would only be liable for these guarantees in the event of default in the Company's performance of its obligations under each contract. The Company believes it has sufficient capacity in the surety markets and liquidity from its cash flow and its various credit arrangements to allow it to respond to future requests for proposals that require such credit support.

## Note 13 – Preferred Stock

### Series A Preferred Stock

In December 2016, the Company issued 120,000 shares of Series A convertible perpetual preferred stock with an aggregate liquidation preference of \$120 million and an initial fair value of \$142 million. The convertible preferred stock earns quarterly cash dividends at a rate of 8% per year (\$9.6 million per year). Each share of convertible preferred stock is convertible at any time, at the option of the holder, into 44.9438 shares of common stock for a total of 5,393,000 shares (reflecting an initial conversion price of approximately \$22.25 per share of common stock), subject to customary anti-dilution adjustments.

## Note 14 – Earnings (Loss) per Share

The Company did not declare any common stock dividends in the periods presented.

The following table sets forth the computation of basic and diluted earnings (loss) per share of common stock:

(in millions, except per share data in whole dollars and shares in thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
<b>Basic Net Earnings (Loss) per Share:</b>				
Net Income (Loss)	\$ —	\$ 12	\$ 136	\$ 1
Dividend - Preferred Stock	(3)	(3)	(5)	(5)
Adjusted Net Income (Loss) Available to Common Shareholders - Basic	<u>\$ (3)</u>	<u>\$ 9</u>	<u>\$ 131</u>	<u>\$ (4)</u>
<b>Diluted Net Earnings (Loss) per Share:</b>				
Net Income (Loss)	\$ —	\$ 12	\$ 136	\$ 1
Dividend - Preferred Stock	(3)	(3)	(5)	(5)
Adjusted Net Income (Loss) Available to Common Shareholders - Diluted	<u>\$ (3)</u>	<u>\$ 9</u>	<u>\$ 131</u>	<u>\$ (4)</u>
Weighted Average Common Shares Outstanding - Basic	215,629	212,450	215,561	212,344
Common Shares Issuable With Respect To:				
Restricted Stock And Performance Units / Shares	—	7,715	3,241	—
8% Convertible Preferred Stock	—	—	—	—
Weighted Average Common Shares Outstanding - Diluted	<u>215,629</u>	<u>220,165</u>	<u>218,802</u>	<u>212,344</u>
<b>Net Earnings (Loss) per Share:</b>				
Basic	\$ (0.01)	\$ 0.05	\$ 0.61	\$ (0.02)
Diluted	\$ (0.01)	\$ 0.04	\$ 0.60	\$ (0.02)
The following securities were not included in the computation of diluted earnings per share as they were either contingently issuable shares or shares that if included would have been anti-dilutive (shares in thousands):				
Restricted stock and performance shares/units	5,852	2,762	6,405	13,783
Convertible preferred stock	5,393	5,393	5,393	5,393
<b>Total Anti-Dilutive and Contingently Issuable Securities</b>	<u>11,245</u>	<u>8,155</u>	<u>11,798</u>	<u>19,176</u>

## Note 15 – Supplementary Financial Information

The components of Other assets and Other liabilities were as follows:

(in millions)	June 30, 2022	December 31, 2021
<b>Other Current Assets</b>		
Prepaid expenses	\$ 103	\$ 84
Income taxes receivable	29	46
Value-added tax (VAT) receivable	14	12
Restricted cash	11	5
Current portion of capitalized cloud computing implementation costs, net	5	6
Other	77	75
<b>Total Other Current Assets</b>	<b>\$ 239</b>	<b>\$ 228</b>
<b>Other Current Liabilities</b>		
Accrued liabilities	\$ 236	\$ 246
Litigation related accruals	46	64
Current operating lease liabilities	65	71
Restructuring liabilities	2	6
Income tax payable	5	10
Other taxes payable	17	14
Accrued interest	8	10
Other	28	22
<b>Total Other Current Liabilities</b>	<b>\$ 407</b>	<b>\$ 443</b>
<b>Other Long-term Assets</b>		
Internal use software, net	\$ 188	\$ 181
Deferred contract costs, net	76	73
Product software, net	100	93
Cloud computing implementation costs, net	6	8
Other	105	98
<b>Total Other Long-term Assets</b>	<b>\$ 475</b>	<b>\$ 453</b>
<b>Other Long-term Liabilities</b>		
Income tax liabilities	12	15
Unearned income	46	48
Other	30	32
<b>Total Other Long-term Liabilities</b>	<b>\$ 88</b>	<b>\$ 95</b>

## Note 16 – Related Party Transactions

In the normal course of business, the Company provides services to, and purchases from, certain related parties with the same shareholders. The services provided to these entities included those related to human resources, end-user support and other services and solutions. The purchases from these entities included office equipment and related services and supplies. Revenue and purchases from these entities were included in Revenue and Costs of services or Selling, general and administrative, respectively, on the Company's Condensed Consolidated Statements of Income (Loss).

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Transactions with related parties were as follows:

<u>(in millions)</u>	Three Months Ended June 30,				Six Months Ended June 30,			
	2022		2021		2022		2021	
Revenue from related parties	\$	3	\$	4	\$	6	\$	9
Purchases from related parties	\$	8	\$	9	\$	13	\$	16

The Company's receivable and payable balances with related party entities were not material as of June 30, 2022 and December 31, 2021.

## ITEM 2 — MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management’s Discussion and Analysis (MD&A) is intended to provide a reader of our financial statements with a narrative from the perspective of management on our financial condition, results of operations, liquidity, and certain other factors that may affect our future results. Unless otherwise noted, transactions and other factors significantly impacting our financial condition, results of operations and liquidity are discussed in order of magnitude. Our MD&A is presented in six sections:

- Overview;
- Financial Information and Analysis of Results of Operations;
- Metrics;
- Capital Resources and Liquidity;
- Critical Accounting Estimates and Policies; and
- Recent Accounting Changes.

The MD&A is provided as a supplement to, and should be read in conjunction with, our Condensed Consolidated Financial Statements and the accompanying Notes.

### [Overview](#)

We are a leading provider of business process services with expertise in transaction-intensive processing, analytics and automation. We serve as a trusted business partner in both the front office and back office, enabling personalized, seamless interactions on a massive scale that improve end-user experience.

Headquartered in Florham Park, New Jersey, we have a team of approximately 58,000 associates as of June 30, 2022, servicing customers from service centers in 24 countries.

Our reportable segments correspond to how we organize and manage the business and are aligned to the solutions we offer our clients.

We organize and manage our businesses through three reportable segments.

- **Commercial** – Our Commercial segment provides business process services and customized solutions to clients in a variety of industries. Across the Commercial segment, we operate on our clients’ behalf to deliver mission-critical solutions and services to reduce costs, improve efficiencies and enable revenue growth for our clients and their consumers and employees.
- **Government Services** – Our Government Services segment provides government-centric business process services to U.S. federal, state and local and foreign governments for public assistance, health services, program administration, transaction processing and payment services. Our solutions in this segment help governments respond to changing rules for eligibility and increasing citizen expectations.
- **Transportation** – Our Transportation segment provides systems and support, as well as revenue-generating services, to government clients. On behalf of government agencies and authorities in the transportation industry, we deliver mission-critical mobility and payment solutions that improve automation, interoperability and decision-making to streamline operations, increase revenue and reduce congestion while creating safer communities and seamless travel experiences for consumers.

### [Executive Summary](#)

We continue to transform our business through an intense focus on growth, quality, and efficiency – utilizing a programmatic and project management approach. Beginning in the first quarter of 2020 and through the first and second quarter of 2022, we have expanded the focus of our project portfolio to include both efficiency and growth initiatives, aimed to position the company to pivot to revenue growth and margin expansion over time.

We intend to drive portfolio focus, operating discipline, sales and delivery excellence and innovation, complemented by tightly aligned investments to achieve this mission and purpose. Our strategy is designed to deliver value by delivering profitable growth, expanding operating margins and deploying a disciplined capital allocation strategy. During the six months ended June 30, 2022, our strategy is showing results, including the following:



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- Net income of \$136 million for the six months ended June 30, 2022 as compared to net income of \$1 million for the same period in the prior year.
- New Business annual contract value (ACV) of \$180 million increased for the fourth consecutive quarter, with strong contributions of \$124 million from the Commercial segment.
- Net Annual Recurring Revenue (ARR) activity metric of \$104 million, as compared to \$106 million in the same period in the prior year, \$102 million in the first quarter of 2022 and positive for the seventh consecutive quarter.
- Annual recurring revenue signings of \$207 million for the six months ended June 30, 2022 is substantially unchanged compared to the prior year.
- Renewal TCV of \$1,238 million for the six months ended June 30, 2022 is 13% higher than the same period in the prior year.

## **COVID-19 Pandemic**

Throughout the COVID-19 pandemic, we have continued to provide critical and best-in-class services to our customers and their end-users, while ensuring the health and safety of our greatest assets - our associates. To address the potential impact to our business over the near-term, our Business Continuity team established a proactive plan in the first quarter of 2020 that has continued throughout the pandemic, which includes:

- Supporting our associates with a number of specific initiatives, including making improvements to our policies to extend short-term disability, providing extra supplemental sick leave coverage and introducing a hardship leave policy.
- Increased sanitation and social distancing for on-site essential associates.

At the end of the second quarter of 2022, we continued to have most of our workforce in either a work-from-home or hybrid environment. We will continue to assess when to bring associates back to our offices, as appropriate, based on the specific COVID-19 conditions in certain geographies, as well as business requirements.

As the pandemic continues, we may revise our approach to these initiatives or take additional actions to meet the needs of our employees, customers and their end-users as well as the Company's needs and to continue to provide our mission-critical services and solutions.

**Financial Review of Operations**

(\$ in millions)	Three Months Ended June 30,		2022 vs. 2021	
	2022	2021	\$ Change	% Change
<b>Revenue</b>	\$ 928	\$ 1,026	\$ (98)	(10)%
<b>Operating Costs and Expenses</b>				
Cost of services (excluding depreciation and amortization)	727	772	(45)	(6)%
Selling, general and administrative (excluding depreciation and amortization)	113	125	(12)	(10)%
Research and development (excluding depreciation and amortization)	2	1	1	100 %
Depreciation and amortization	53	86	(33)	(38)%
Restructuring and related costs	11	8	3	38 %
Interest expense	18	13	5	38 %
(Gain) loss on divestitures and transaction costs	3	(1)	4	n/m
Litigation settlements (recoveries), net	(3)	1	(4)	n/m
Loss on extinguishment of debt	—	2	(2)	n/m
Other (income) expenses, net	(1)	—	(1)	n/m
<b>Total Operating Costs and Expenses</b>	<b>923</b>	<b>1,007</b>	<b>(84)</b>	
<b>Income (Loss) Before Income Taxes</b>	<b>5</b>	<b>19</b>	<b>(14)</b>	
Income tax expense (benefit)	5	7	(2)	
<b>Net Income (Loss)</b>	<b>\$ —</b>	<b>\$ 12</b>	<b>\$ (12)</b>	

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(\$ in millions)	Six Months Ended June 30,		2022 vs. 2021	
	2022	2021	\$ Change	% Change
<b>Revenue</b>	\$ 1,895	\$ 2,054	\$ (159)	(8)%
<b>Operating Costs and Expenses</b>				
Cost of services (excluding depreciation and amortization)	1,482	1,559	(77)	(5)%
Selling, general and administrative (excluding depreciation and amortization)	215	251	(36)	(14)%
Research and development (excluding depreciation and amortization)	3	1	2	n/m
Depreciation and amortization	114	181	(67)	(37)%
Restructuring and related costs	20	21	(1)	(5)%
Interest expense	37	26	11	42 %
(Gain) loss on divestitures and transaction costs	(160)	1	(161)	n/m
Litigation settlements (recoveries), net	(31)	2	(33)	n/m
Loss on extinguishment of debt	—	2	(2)	n/m
Other (income) expenses, net	—	—	—	n/m
<b>Total Operating Costs and Expenses</b>	<b>1,680</b>	<b>2,044</b>	<b>(364)</b>	
<b>Income (Loss) Before Income Taxes</b>	<b>215</b>	<b>10</b>	<b>205</b>	
Income tax expense (benefit)	79	9	70	
<b>Net Income (Loss)</b>	<b>\$ 136</b>	<b>\$ 1</b>	<b>\$ 135</b>	

### Revenue

Revenue for the three and six months ended June 30, 2022 decreased, compared to the prior year periods, primarily due to lower federal stimulus revenue in the Government Services segment, lost business from prior years, as well as negative foreign exchange translation impact, particularly the Euro and British pound, partially offset by new business ramp across all segments.

### Cost of Services (excluding depreciation and amortization)

Cost of services for the three and six months ended June 30, 2022 decreased, compared to the prior year periods, driven by lost business from prior years, increased operational efficiency and favorable foreign exchange translation impact, slightly offset by an increase in hiring activity to support new deal ramp in the Commercial segment.

### Selling, General and Administrative (SG&A) (excluding depreciation and amortization)

SG&A for the three months ended June 30, 2022 decreased, compared to the prior year period, primarily driven by lower variable employee costs.

SG&A for the six months ended June 30, 2022 decreased, compared to the prior year period, primarily driven by the recovery of \$14 million of defense costs as part of the settlement with insurance carriers relating to the previously disclosed State of Texas matter, as well as lower variable employee costs.

### Depreciation and Amortization

Depreciation and amortization for the three and six months ended June 30, 2022 decreased, compared to the prior year periods, primarily due to portions of certain customer relationship intangible assets from acquisitions in years past being fully amortized.

## Restructuring and Related Costs

We engage in a series of restructuring programs related to optimizing our employee base, reducing our real estate footprint, exiting certain activities, outsourcing certain internal functions, consolidating our data centers and engaging in other actions designed to reduce our cost structure and improve productivity. The following are the components of our Restructuring and related costs:

(in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
Severance and related costs	\$ 1	\$ 2	\$ 1	\$ 2
Data center consolidation	3	8	7	15
Termination and asset impairment costs	6	(3)	10	2
<b>Total net current period charges</b>	<b>10</b>	<b>7</b>	<b>18</b>	<b>19</b>
Consulting and other costs <sup>(1)</sup>	1	1	2	2
<b>Restructuring and related costs</b>	<b>\$ 11</b>	<b>\$ 8</b>	<b>\$ 20</b>	<b>\$ 21</b>

(1) Represents professional support costs associated with certain strategic transformation programs.

Refer to Note 6 – Restructuring Programs and Related Costs to the Condensed Consolidated Financial Statements for additional information regarding our restructuring programs.

## Interest Expense

Interest expense represents interest on long-term debt and the amortization of debt issuance costs. On October 15, 2021, we completed the refinancing of our previously outstanding debt, which extended the maturity profile of our debt. The increase in Interest expense for the three and six months ended June 30, 2022, compared to the prior year periods, was driven by higher interest rates on our refinanced credit facilities, partially offset by a lower total outstanding debt balance.

## (Gain) Loss on Divestitures and Transaction Costs

The divestiture of the Midas business in the first quarter of 2022 resulted in a gain of \$166 million. Additionally, professional fees and other costs related to certain consummated and non-consummated transactions considered by the Company are included in this financial statement line item.

## Litigation Settlements (Recoveries), Net

Litigation settlements (recoveries), net for the six months ended June 30, 2022 primarily consist of \$24 million of insurance recoveries recorded in the first quarter of 2022 related to the previously disclosed State of Texas matter.

Refer to Note 12 – Contingencies and Litigation to the Condensed Consolidated Financial Statements for additional information.

## Income Taxes

The effective tax rate for the three months ended June 30, 2022 was 99.6%, compared to 38.2% for the three months ended June 30, 2021. The June 30, 2022 rate was higher than the U.S. statutory rate of 21%, primarily due to the geographic mix of income, state and local taxes, other non-deductible permanent differences, and valuation allowances, partially offset by tax credits.

The effective tax rate for the three months ended June 30, 2021 was higher than the U.S. statutory rate of 21%, primarily due to the geographic mix of income, other non-deductible permanent differences, valuation allowances and tax audit reserves, partially offset by tax credits.

Excluding the impact of discrete tax adjustments, amortization of intangible assets, litigation reserves and restructuring costs, the normalized effective tax rate for the three months ended June 30, 2022 was 46.7%. The normalized effective tax rate for the three months ended June 30, 2021 was 25.7%, predominantly due to excluding the impact of discrete tax adjustments, amortization of intangible assets and restructuring costs. The normalized effective tax rate for the second quarter of 2022 was higher than the second quarter of 2021 rate due to the geographic mix of income, increase in permanent tax differences and lower adjusted pre-tax income.

The effective tax rate for the six months ended June 30, 2022 was 37.0%, compared to 94.3% for the six months ended June 30, 2021. The June 30, 2022 rate was higher than the U.S. statutory rate of 21%, primarily due to the geographic mix of income, state and local taxes and permanently non-deductible amounts related to the Midas divestiture transaction, partially offset by the tax benefit of valuation allowances released due to the gain from this divestiture and tax credits.

The effective tax rate for the six months ended June 30, 2021 was higher than the U.S. statutory rate of 21%, primarily due to the geographic mix of income, other non-deductible permanent differences, valuation allowances, and tax audit reserves, partially offset by tax credits.

Excluding the impact of the Midas divestiture, the litigation insurance recoveries, amortization of intangible assets, restructuring costs and certain discrete tax items, the normalized effective tax rate for the six months ended June 30, 2022 was 35.2%. The normalized effective tax rate for the six months ended June 30, 2021 was 24.7%, predominantly due to excluding the impact of discrete tax adjustments, charges for amortization of intangible assets and restructuring costs. The normalized effective tax rate for the year-to-date June 30, 2022 was higher than the year-to-date June 30, 2021 rate predominantly due to the geographic mix of income, increase in permanent tax differences and lower adjusted pre-tax income.

We believe it is reasonably possible that unrecognized tax benefits of approximately \$3 million will reverse within 12 months due to settlements. A payment of \$8 million was made in June 2022 decreasing unrecognized tax benefits.

In recent years, government agencies and global organizations have had an increased focus on the issues of taxation of multinational corporations. In March 2022, the Organization for Economic Co-operation and Development (OECD) released the Commentary to the Pillar 2 Model Rules as agreed by the OECD/G20 Inclusive Framework on Base Erosion and Profit Shifting. The Pillar 2 Model Rules, released on December 20, 2021, define the scope and key mechanics for the Pillar 2 system of global minimum tax rules. We are monitoring the development and assessing any potential impact. We do not anticipate a material impact based on current guidance.

## **Operations Review of Segment Revenue and Profit**

In the first quarter of 2022, we realigned certain clients between reportable segments to reflect how we currently manage our business. Certain clients were reclassified from the Government Services reportable segment to the Commercial reportable segment to align with a product view of the business. This change had an insignificant impact. Additionally, in the first quarter of 2022, in order to provide greater visibility into the profitability of our segments, certain real estate costs that were previously included in Unallocated Costs have been allocated to each of the reportable segments. As described in Note 5 – Assets/Liabilities Held for Sale and Divestiture, we sold our Midas Suite of patient safety, quality and advanced analytics solutions to a third party in the first quarter of 2022. Accordingly, the results of this disposed business, which had been reported in the Commercial segment have been reclassified to the Divestitures segment. All prior periods presented have been recast to reflect these changes.

Our financial performance is based on Segment Profit/(Loss) and Segment Adjusted EBITDA for the following three segments:

- Commercial;
- Government Services; and
- Transportation.

Divestitures includes our Midas business which was sold in the first quarter of 2022.

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Unallocated Costs includes IT infrastructure costs that are shared by multiple reportable segments, enterprise application costs and certain corporate overhead expenses not directly attributable or allocated to our reportable segments.

We continue to modernize a significant portion of our infrastructure with new systems and processes and consolidate our data centers as part of our quality and efficiency initiatives. There is a risk, however, that our modernization efforts and data center consolidations could materially and adversely disrupt our operations. See Part I, Item 1A – Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2021 for additional information.

Results of financial performance by segment were:

(in millions)	Three Months Ended June 30,						Total
	Commercial	Government Services	Transportation	Divestitures	Unallocated Costs		
<b>2022</b>							
Revenue	\$ 470	\$ 279	\$ 179	\$ —	\$ —	\$ 928	
Segment profit (loss)	\$ 22	\$ 70	\$ 16	\$ —	\$ (72)	\$ 36	
Segment depreciation and amortization	\$ 24	\$ 8	\$ 8	\$ —	\$ 11	\$ 51	
Adjusted EBITDA	\$ 46	\$ 78	\$ 24	\$ —	\$ (61)	\$ 87	
% of Total Revenue	50.6 %	30.1 %	19.3 %	— %	— %	100.0 %	
Adjusted EBITDA Margin	9.8 %	28.0 %	13.4 %	— %	— %	9.4 %	
<b>2021</b>							
Revenue	\$ 488	\$ 336	\$ 185	\$ 17	\$ —	\$ 1,026	
Segment profit (loss)	\$ 19	\$ 110	\$ 17	\$ 7	\$ (79)	\$ 74	
Segment depreciation and amortization	\$ 23	\$ 8	\$ 8	\$ 1	\$ 14	\$ 54	
Adjusted EBITDA	\$ 42	\$ 118	\$ 25	\$ 8	\$ (65)	\$ 128	
% of Total Revenue	47.6 %	32.7 %	18.0 %	1.7 %	— %	100.0 %	
Adjusted EBITDA Margin	8.6 %	35.1 %	13.5 %	47.1 %	— %	12.5 %	

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(in millions)	Six Months Ended June 30,						Total
	Commercial	Government Services	Transportation	Divestitures	Unallocated Costs		
<b>2022</b>							
Revenue	\$ 982	\$ 565	\$ 341	\$ 7	\$ —	\$ 1,895	
Segment profit (loss)	\$ 50	\$ 145	\$ 24	\$ 2	\$ (131)	\$ 90	
Segment depreciation and amortization	\$ 50	\$ 16	\$ 17	\$ —	\$ 23	\$ 106	
Adjusted EBITDA	\$ 100	\$ 161	\$ 41	\$ 2	\$ (108)	\$ 196	
% of Total Revenue	51.8 %	29.8 %	18.0 %	0.4 %	— %	100.0 %	
Adjusted EBITDA Margin	10.2 %	28.5 %	12.0 %	28.6 %	— %	10.3 %	
<b>2021</b>							
Revenue	\$ 1,000	\$ 650	\$ 369	\$ 35	\$ —	\$ 2,054	
Segment profit (loss)	\$ 43	\$ 195	\$ 38	\$ 16	\$ (158)	\$ 134	
Segment depreciation and amortization	\$ 50	\$ 13	\$ 17	\$ 2	\$ 27	\$ 109	
Adjusted EBITDA	\$ 93	\$ 208	\$ 55	\$ 18	\$ (131)	\$ 243	
% of Total Revenue	48.7 %	31.6 %	18.0 %	1.7 %	— %	100.0 %	
Adjusted EBITDA Margin	9.3 %	32.0 %	14.9 %	51.4 %	— %	11.8 %	

(in millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2022	2021	2022	2021
<b>Segment Profit (Loss) Reconciliation to Pre-tax Income (Loss)</b>				
Income (Loss) Before Income Taxes	\$ 5	\$ 19	\$ 215	\$ 10
<b>Reconciling items:</b>				
Amortization of acquired intangible assets	3	32	9	72
Restructuring and related costs	11	8	20	21
Interest expense	18	13	37	26
(Gain) loss on divestitures and transaction costs	3	(1)	(160)	1
Litigation costs	(3)	1	(31)	2
Loss on extinguishment of debt	—	2	—	2
Other (income) expenses, net	(1)	—	—	—
<b>Segment Pre-tax Income (Loss)</b>	<u>\$ 36</u>	<u>\$ 74</u>	<u>\$ 90</u>	<u>\$ 134</u>
Segment depreciation and amortization (including contract inducements)	\$ 51	\$ 54	\$ 106	\$ 109
<b>Adjusted EBITDA</b>	<u>\$ 87</u>	<u>\$ 128</u>	<u>\$ 196</u>	<u>\$ 243</u>

## Commercial Segment

### Revenue

Commercial revenue for the three and six months ended June 30, 2022 was lower compared to the prior year periods, primarily due to the merger of two of our clients resulting in lower volumes as well as unfavorable exchange rate movement and lost business from prior years, partially offset by strong new business ramp.

### Segment Profit and Adjusted EBITDA

Increases in the Commercial segment profit and adjusted EBITDA margin for the three and six months ended June 30, 2022, compared to the prior year periods, were mainly driven by increased operational efficiency and expense reductions resulting from progress in our efficiency initiatives and higher interest rates positively impacting our Benefit Wallet business, more than offsetting the dynamics of a challenging labor market in both North America and Europe.

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### **Government Services Segment**

#### *Revenue*

Government Services revenue for the three and six months ended June 30, 2022 decreased, compared to the prior year periods. This decrease was primarily driven by significantly lower Federal stimulus revenue, while increases in volume, price and new business offset lost business from prior years.

#### *Segment Profit and Adjusted EBITDA*

Decreases in the Government Services segment profit and adjusted EBITDA margin for the three and six months ended June 30, 2022, compared to the prior year periods, were mainly driven by lower Federal stimulus revenue.

### **Transportation Segment**

#### *Revenue*

Transportation revenue for the three months ended June 30, 2022 decreased, compared to the prior year period, primarily driven by unfavorable exchange rate movement, particularly the Euro.

Transportation revenue for the six months ended June 30, 2022 decreased, compared to the prior year period, primarily driven by the impact of lower volume and project timing in our International transit business, unfavorable exchange rate movement, particularly the Euro, a one-time revenue benefit in the prior year period and lost business from prior years, partially offset by new business.

#### *Segment Profit and Adjusted EBITDA*

Transportation segment profit and adjusted EBITDA margin for the three months ended June 30, 2022 was substantially unchanged.

Transportation segment profit and adjusted EBITDA margin decreased for the six months ended June 30, 2022, compared to the prior year period, mainly driven by the impact of lost business, project timing in the International business, and a one-time item benefiting the prior year period, partially offset by new business.

### **Divestitures**

#### *Revenue, Segment Profit (Loss) and Adjusted EBITDA*

The decline in revenue, segment profit and Adjusted EBITDA for the three and six months ended June 30, 2022 was primarily due to the sale of the Midas Suite of products. The current year includes slightly more than one month of activity versus the prior year, which includes a full six months of activity.

### **Unallocated Costs**

Unallocated Costs for the three and six months ended June 30, 2022 decreased, compared to the prior year periods, primarily due to a portion of the recovery of defense costs as part of the settlement with insurance carriers relating to the previously disclosed State of Texas matter that settled in February 2019 that was allocated to SG&A, progress with our efficiency initiatives and lower variable employee costs.

### **Metrics**

#### *Signings*

Signings are defined as estimated future revenues from contracts signed during the period, including renewals of existing contracts. TCV is the estimated total contractual revenue related to signed contracts. TCV signings is defined as estimated future revenues from contracts signed during the period, including renewals of existing contracts. Due to the inconsistency of when existing contracts end, quarterly and yearly comparisons are not a good measure of renewal performance. New business ACV is calculated as TCV divided by the contract term, in months, multiplied by 12 for an annual measure.



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For the three months ended June 30, 2022, the Company signed \$180 million of new business ACV, an increase for the fourth consecutive quarter, with strong contributions from the Commercial segment. While down 30% compared to the corresponding prior year period, the prior year benefited from \$85 million of stimulus signings and volume from a large client we no longer include in the sales metrics.

For the six months ended June 30, 2022, the Company signed \$347 million of new business ACV, down 26% from the prior year, primarily due to \$147 million of stimulus signings and volume from a large client we no longer include in the sales metrics.

Signing information for the three and six months ended June 30, 2022 and 2021 is as follows:

(\$ in millions)	Three Months Ended June 30,		2022 vs. 2021	
	2022 <sup>(3)</sup>	2021 <sup>(3)</sup>	\$ Change	% Change
New business ACV	\$ 180	\$ 257	\$ (77)	(30)%
New business TCV	\$ 396	\$ 771	\$ (375)	(49)%
Renewals TCV	302	825	(523)	(63)%
<b>Total Signings</b>	<b>\$ 698</b>	<b>\$ 1,596</b>	<b>\$ (898)</b>	<b>(56)%</b>
Annual recurring revenue signings <sup>(1)</sup>	\$ 100	\$ 114	\$ (14)	(12)%
Non-recurring revenue signings <sup>(2)</sup>	\$ 82	\$ 150	\$ (68)	(45)%

  

(\$ in millions)	Six Months Ended June 30,		2022 vs. 2021	
	2022 <sup>(3)</sup>	2021 <sup>(3)</sup>	\$ Change	% Change
New business ACV	\$ 347	\$ 467	\$ (120)	(26)%
New business TCV	\$ 860	\$ 1,123	\$ (263)	(23)%
Renewals TCV	1,238	1,098	140	13 %
<b>Total Signings</b>	<b>\$ 2,098</b>	<b>\$ 2,221</b>	<b>\$ (123)</b>	<b>(6)%</b>
Annual recurring revenue signings <sup>(1)</sup>	\$ 207	\$ 208	\$ (1)	— %
Non-recurring revenue signings <sup>(2)</sup>	\$ 144	\$ 276	\$ (132)	(48)%

(1) Recurring revenue signings are for new business contracts longer than one year.

(2) Non-recurring revenue signings are for contracts shorter than one year.

(3) Adjusted to remove Midas new business signings.

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The total new business pipeline at the end of June 30, 2022 and 2021 was \$22.0 billion and \$21.0 billion, respectively. Total new business pipeline is defined as total new business TCV pipeline of deals in all sell stages. This extends past the next twelve-month period to include total pipeline, excluding the impact of divested business as required.

### [Net ARR Activity](#)

The Net ARR Activity metric is defined as Projected Annual Recurring Revenue for contracts signed in the prior 12 months, less the annualized impact of any client losses, contractual volume and price changes, and other known impacts for which the Company was notified in that same time period, which could positively or negatively impact results. The metric annualizes the net impact to revenue. Timing of revenue impact varies and may not be realized within the forward 12-month timeframe. The metric is for indicative purposes only. This metric excludes COVID-related volume impacts and non-recurring revenue signings. This metric is not indicative of any specific 12-month timeframe.

The Net ARR activity metric for the trailing twelve months for each of the prior five quarters was as follows:

(in millions)	Net ARR Activity metric	
June 30, 2022	\$	104
March 31, 2022		102
December 31, 2021		128
September 30, 2021		132
June 30, 2021		106

### [Capital Resources and Liquidity](#)

As of June 30, 2022 and December 31, 2021, total cash and cash equivalents were \$519 million and \$415 million, respectively. We also have a \$550 million revolving line of credit for our various cash needs, of which \$4 million was used for letters of credit. In the first quarter of 2022, we repaid \$100 million that was outstanding as of December 31, 2021 under our revolving line of credit. The net amount available to be drawn upon under our revolving line of credit as of June 30, 2022, was \$546 million.

As of June 30, 2022, our total debt outstanding was \$1.3 billion of which \$30 million was due within one year. Refer to Note 7 – Debt in the Condensed Consolidated Financial Statements for additional debt information.

In order to provide financial flexibility and finance certain investments and projects, we may continue to utilize external financing arrangements. However, we believe that our cash on hand, projected cash flow from operations, sound balance sheet and our revolving line of credit will continue to provide sufficient financial resources to meet our expected business obligations for at least the next twelve months.

### [Cash Flow Analysis](#)

The following table summarizes our cash flows, as reported in our Condensed Consolidated Statement of Cash Flows in the accompanying Condensed Consolidated Financial Statements:

(in millions)	Six Months Ended June 30,		Better (Worse)
	2022	2021	
Net cash provided by (used in) operating activities	\$ (5)	\$ 103	\$ (108)
Net cash provided by (used in) investing activities	\$ 242	\$ (69)	\$ 311
Net cash provided by (used in) financing activities	\$ (121)	\$ (87)	\$ (34)

### [Operating activities](#)

The net decrease in cash generated from operating activities of \$108 million, compared to the prior year period, was primarily related to lower Adjusted EBITDA, higher cash taxes mainly related to the Midas gain and insurance recoveries, higher cash interest and working capital timing, primarily related to Accounts receivable collections timing. These items were partially offset by the \$38 million of insurance recoveries related to the previously disclosed State of Texas matter.

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### **Investing activities**

The increase in cash provided by investing activities of \$311 million was primarily due to the proceeds from the divestiture of the Midas business, partially offset by increased spending related to modernizing our infrastructure and productivity tools.

### **Financing activities**

The increase in cash used in financing activities was primarily related to the repayment of the \$100 million borrowed under the revolver partially offset by lower Term loan and Senior note principal payments.

### **Material Cash Requirements from Contractual Obligations**

The Company believes its balances of cash and cash equivalents, which totaled \$519 million as of June 30, 2022, along with cash generated by operations and amounts available for borrowing under its 2021 Revolving Credit Facility, will be sufficient to satisfy its cash requirements over the next 12 months and beyond.

At June 30, 2022, the Company's material cash requirements include debt, leases and estimated purchase commitments. See Part II, Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operation of our Annual Report on Form 10-K for the year ended December 31, 2021 for additional information on our material cash requirements.

### **Critical Accounting Estimates and Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires us to make estimates and assumptions in certain circumstances that affect amounts reported in the accompanying Condensed Consolidated Financial Statements and notes thereto. There have been no significant changes during the six months ended June 30, 2022 to our critical accounting estimates and policies from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2021.

### **Recent Accounting Changes**

See Note 2 – Recent Accounting Pronouncements for information on accounting standards adopted during the current year, as well as recently issued accounting standards not yet required to be adopted and the expected impact of the adoption of these accounting standards.

## **ITEM 3 — QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to market risk from changes in foreign currency exchange rates which could affect operating results, financial position and cash flows. We manage our exposure to these market risks through our regular operating and financing activities and, when appropriate, through the use of derivative financial instruments. We may utilize derivative financial instruments to hedge economic exposures, as well as to reduce earnings and cash flow volatility resulting from shifts in market rates. We also may hedge the cost to fund material non-dollar entities by buying currencies periodically in advance of the funding date. This is accounted for using derivative accounting.

Recent market and economic events, including the effects of the COVID-19 pandemic, have not caused us to materially modify nor change our financial risk management strategies with respect to our exposures to foreign currency risk. Refer to Note 8 – Financial Instruments in the Condensed Consolidated Financial Statements for additional discussion on our financial risk management.

During the reporting period, there have been no material changes to the quantitative and qualitative disclosures regarding our market risk set forth in our Annual Report on Form 10-K for the year ended December 31, 2021.

## ITEM 4 — CONTROLS AND PROCEDURES

### (a) Evaluation of Disclosure Controls and Procedures

The Company's management evaluated, with the participation of our principal executive officer and principal financial officer, or persons performing similar functions, the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended ("Exchange Act"), as of the end of the period covered by this Form 10-Q. Based on this evaluation, our principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this Form 10-Q, our disclosure controls and procedures were effective to ensure that information we are required to disclose in the reports that we file or submit under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms relating to the Company, including our consolidated subsidiaries, and was accumulated and communicated to the Company's management, including the principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

### (b) Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the quarter ended June 30, 2022, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II — OTHER INFORMATION

### ITEM 1 — LEGAL PROCEEDINGS

The information set forth under Note 12 – Contingencies and Litigation in the Condensed Consolidated Financial Statements of this Form 10-Q is incorporated herein by reference in answer to this Item.

### ITEM 1A — RISK FACTORS

Reference is made to the Risk Factors set forth in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2021. There have been no material changes to our risk factors as previously reported in our Annual Report on Form 10-K for the year ended December 31, 2021.

### ITEM 2 — UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### (a) Sales of Unregistered Securities during the Quarter ended June 30, 2022

During the quarter ended June 30, 2022, the Company did not issue any securities in transactions that were not registered under the Securities Act of 1933, as amended.

#### (b) Issuer Purchases of Equity Securities during the Quarter ended June 30, 2022

None.

**ITEM 6 — EXHIBITS**

3.1	<a href="#">Restated Certificate of Incorporation of Registrant filed with the Department of the State of New York on December 31, 2016.</a> Incorporated by reference to Exhibit 3.1 to Registrant's Current Report on Form 8-K dated December 23, 2016.
3.2	<a href="#">Amended and Restated By-Laws of Registrant as amended through December 31, 2016.</a> Incorporated by reference to Exhibit 3.2 to Registrant's Current Report on Form 8-K dated December 23, 2016.
10.1	<a href="#">U.S. Executive Severance Policy, as amended.</a>
31(a)	<a href="#">Certification of CEO pursuant to Rule 13a-14(a) or Rule 15d-14(a).</a>
31(b)	<a href="#">Certification of CFO pursuant to Rule 13a-14(a) or Rule 15d-14(a).</a>
32	<a href="#">Certification of CEO and CFO pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase.
101.SCH	Inline XBRL Taxonomy Extension Schema Linkbase.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CONDUENT INCORPORATED**  
(Registrant)

By:           /S/ STEPHEN WOOD          

Stephen Wood  
Chief Financial Officer  
(Principal Financial Officer)

Date: August 2, 2022

**Executive Severance Policy****Region/Country:** United States**Effective Date:** May 24, 2022**Supersedes:** Executive Severance Policy**Dated:** December 1, 2021

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**Scope**

Conduent Business Services, LLC and its subsidiaries provide this policy as a guide for level C11, C12 and CXL associates. This policy applies to all C11, C12 and CXL associates of Conduent Business Services, LLC and its subsidiaries and any reference hereafter to Conduent is a reference to Conduent Business Services, LLC and its subsidiaries. This policy applies to US based associates only.

**Summary**

The policy covers the terms and conditions for payment of severance to associates meeting the eligibility requirements contained in this Policy. This Policy only applies to associates who are impacted by a reduction-in-force and at the time of separation are in job grade level C11, C12 or CXL.

**Definitions**

**Reduction in Force:** As determined by the Company, the elimination of one or more job positions resulting in the separation of employment of one or more associates.

**Eligible Associate:** A C11, C12 or CXL level associate who meets all the criteria to receive severance under this Policy

**Release:** A written document generally referred to as a Separation Agreement & General Release in a form and containing such terms as conditions as may be acceptable to Conduent, in its sole discretion.

**Week of Base Pay:** An amount equal to the Eligible Associate's base weekly salary on the last day of active employment. It does not include any bonuses, equity grants, commissions, or other types of compensation other than base salary.

**Policy****I. Eligibility**

To be eligible to receive severance under this Policy, an associate must be a regular, full time, US associate excluding Puerto Rico and the Virgin Islands. The associate must be regularly assigned to work within the United States.

Determination of eligibility under this Policy will be made **exclusively** by the Company, in its sole and absolute discretion.

An Eligible Associate must also meet all the following requirements:

- the associate must be on the active payroll of Conduent and in position graded as a job grade level C11, C12 or CXL or on an approved leave of absence; and
- the associate's termination occurs solely as a result of a Reduction in Force; and
- the associate is not offered other comparable employment (or fails to apply for a specifically offered comparable position), with (1) Conduent, or any of its parents, subsidiaries or affiliates, (2) a successor or parent of Conduent or one of their subsidiaries or affiliates, or (3) a purchaser of some or all of the assets of Conduent, or any of its parents, subsidiaries or affiliates, (4) a competitor or service provider assuming responsibility under a contract previously managed by Conduent; and

- the associate is not otherwise eligible for severance upon termination of employment through Conduent, a successor, or purchaser; and
- the associate continues employment until the last day of active employment designated by the Company, as such date may be extended by the Company from time to time in its sole discretion; and
- during the period from the date the associate receives notice of termination until the last day of active employment, their performance and conduct are in accordance with all policies and procedures of the Company and are otherwise satisfactory to the Company; and
- the associate timely executes and does not revoke a Separation Agreement & General Release (“Release”) in accordance with the terms stated therein; and
- the associate fulfills all their obligations to Conduent and its parents, subsidiaries, and affiliates with respect to confidential information, inventions, return of Company property, non-competition, restrictive covenants and the like and with respect to such other obligations as may from time to time be required by the Company. Each associate is expected to act professionally and extend their cooperation to their manager and to those who may be assuming duties.

## II Benefits Under this Policy

If a CXL Grade Level Eligible Associate executes a Release in a form acceptable to the Company no later than forty-five (45) days following receipt by the CXL Grade Level Eligible Associate of the Release for review and consideration, the CXL Grade Level Eligible Associate will receive salary continuation for fifty-two (52) weeks beyond their last day of active employment, less all applicable payroll taxes and any other authorized deductions. A CXL Grade Level Eligible Associate will also continue to receive certain benefits for fifty-two (52) weeks beyond their last day of active employment, subject to the continued Eligible Associate's benefit premium contributions that were in effect for the Eligible Associate on their last day of active employment. For CXL Grade Level associates, the change from active employment status to an inactive status for fifty-two (52) weeks to facilitate the provision of salary and benefit continuance under this Policy is not a Qualifying Life Status Event that would allow the Eligible Associate to make any changes to their benefit elections. Benefits continuation for purposes of this Policy does not include any of the following:

- Short-term Disability
- Long-term Disability
- Savings Plan 401(k)

If a C11 or C12 Grade Level Eligible Associate executes a Release in a form acceptable to the Company no later than forty-five (45) days following the receipt by the C11 or C12 Grade Level Eligible Associate of the Release for review and consideration, the C11 or C12 Grade Level Eligible Associate will receive a one-time, lump sum payment equal to twenty-six (26) Weeks of Base Pay, less all applicable payroll taxes and any other authorized deductions. A C11 or C12 Grade Level Eligible Associate will not continue to receive any benefits beyond their last day of active employment.

Deductions for 401(k) savings cannot be taken from salary continuance or lump sum payments. Payments made pursuant to this Policy and any Release shall be deemed wages in lieu of notice during the applicable benefit year in the event the Eligible Associate files a claim for unemployment benefits and will be made in accordance with the provisions contained in the Release. In no event will any severance payment or benefit be made or provided to an Eligible Associate whose Release is received by the Company after the expiration of the forty-five (45) day period after receipt described above.



The following events will exclude an associate from receiving severance benefits (including, but not limited to, salary and benefit continuation or a lump sum payment (whichever would be applicable based on their job grade level) under this Policy:

- The associate resigns, retires or otherwise voluntarily leaves their employment with the Company; or
- the associate's employment is terminated by Conduent for any reason other than as a result of a Reduction in Force, this would include, but not be limited to, failure to adhere to Conduent's policies and procedures or failure to comply with any continuing obligations related to the associate's job or any of their duties regarding confidentiality and trade secrets, restrictive covenants, and non-competition agreements under law or contract; or
- the associate's employment ends as a result of death or failure to return from a leave of absence; or
- the associate is offered a comparable position (or fails to apply for a specifically offered comparable open position) with Conduent, one of its parents, subsidiaries or affiliates, a successor company, purchaser, competitor, or another service provider at the time of the elimination of the associate's position; or
- the associate is entitled to severance through Conduent, a successor, or purchaser pursuant to a written agreement, commitment or understanding or mandated by applicable laws or regulations; or
- the associate elects not to execute the Release or, having executed the Release, revokes it in a timely manner thereafter; or
- the associate is on long term disability as determined by the Conduent long term disability administrator on the last day of active employment.

Any CXL Grade Level Eligible Associate who obtains other employment with an unrelated third party during the salary and benefit continuance period, will continue to receive salary and benefit continuance payments through the end of the scheduled salary and benefits continuance period, except, however, the payment of such salary and benefits continuance may be discontinued, and any outstanding salary and benefit continuance payments may be forfeited, if the associate fails to comply with any post-employment obligation (e.g., non-disclosure/use of confidential information, non-compete/non or non-solicitation restrictions, etc.). CXL Grade Level Eligible Associates are not permitted or entitled to receive a lump sum payment in lieu of receiving all or any portion of the salary and benefits continuation provided in this Policy. The CXL Grade Level Eligible Associate will be formally separated from Conduent on the last day of the fifty-two (52) week period immediately following the last day of active employment. If an Eligible Associate chooses to end salary and benefit continuance and separate from Conduent, the Eligible Associate will no longer be eligible for salary and benefit continuance. A CXL Grade Level associate who obtains other benefit coverage during salary and benefits continuance may, but is not required, cancel benefit coverage provided through Conduent.

### III. Status of Other Benefits

If a CXL Grade Level Eligible Associate has an outstanding 401(k) savings plan loan on the last day of active employment, loan repayments related to such 401(k)-savings plan loan will continue during salary and benefit continuance. At the end of the salary and benefits continuance period, the loan(s) must be repaid in full. If a loan is not repaid within ninety (90) days from following the end of the salary and benefits continuation period, it will be treated as a loan default and plan distribution subject to ordinary taxes and may be subject to a ten percent (10%) additional tax.

Unless required by applicable law, Conduent does not accrue or pay out flexible vacation time or floating holidays to C11, C12 or CXL associates. Conduent also does not pay out any accrued but unused sick at the time at termination to C11, C12 or CXL associates.

Associates should refer to their specific bonus plan documentation to determine their eligibility or treatment upon termination due to a Reduction in Force.

- IV. For Long-Term Incentive Plan (LTIP) vesting purposes, CXL associates will continue to vest during the fifty-two (52) weeks they receive salary and benefit continuation and C12 associates will be deemed to vest during the twenty-six (26) weeks immediately following their termination date. In accordance with the terms and conditions of the LTIP, C12s and CXLs will only get vesting credit for full calendar months.

V. Disability

Eligibility for short- and long-term disability benefits ends on the last day of active employment. If an associate becomes disabled after receiving a notice of termination under this Policy, the associate remains eligible to apply for disability benefits under the same terms and conditions as before receiving a notice of termination. If an associate files for disability, severance benefits, including salary and benefits continuance or lump sum payments will begin or be paid after the associate is no longer eligible to receive short term-disability benefits and provided the other eligibility requirements set forth in this Policy are met.

If a CXL Grade Level associate becomes disabled during salary continuance and receives disability income from another source (e.g., state statutory plan, worker's compensation, no-fault insurance), their salary continuance payments will be reduced by an amount equal to any disability income. If an associate is on short-term disability at the time they're identified for termination under this Policy, the salary continuance period or lump sum payment will be paid after the associate is no longer eligible to receive short term disability benefits and provided the other eligibility requirement set forth in this Policy are met. For associates who receive notice of termination under this Policy while on disability, the notice will be deemed to run while they are out on disability.

Associates on Conduent long term disability as determined by the Conduent long term disability administrator on the last day of active employment are not eligible to receive severance under this Policy.

VI. Employment at Will

Nothing in this Policy shall be deemed to alter the at will employment relationship between Conduent and its associates. The Conduent general policy concerning separation of associates is in accord with the traditional legal principle of "employment at will" and the other principles governing separation of all associates.

### Exceptions

Within the boundaries of each policy there may be 'allowable' exceptions, and where this is the case the policy owner (e.g. Vice President, Total Rewards) will oversee and grant the exception subject to approval of the Chief Human Resources Officer.

Without the necessary approvals, no exceptions may be made to the existing HR policy nor granted to specific individuals. Any other exception would be classified as unauthorized and would be considered a policy violation. Where a policy exception is made without the appropriate approvals corrective action, up to and including termination may be taken against the associate(s) who authorized the exception.

**Conduent Ethics Helpline** – Contact our Ethics Helpline if you have questions or concerns about potential unethical conduct:  
[www.conduent.com/ethicshelpline](http://www.conduent.com/ethicshelpline)

**Revision History**

Date	Description
8/1/2018	Replacing Executive Salary Continuance Policy
12/1/2021	Policy update
5/22/2022	Update policy

**CEO CERTIFICATIONS**

I, Clifford Skelton, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Conduent Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 2, 2022

/s/ CLIFFORD SKELTON

Clifford Skelton  
Principal Executive Officer

**CFO CERTIFICATIONS**

I, Stephen Wood, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Conduent Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

August 2, 2022

/s/ STEPHEN WOOD

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**Stephen Wood**  
Principal Financial Officer

**CERTIFICATION OF CEO AND CFO PURSUANT TO 18 U.S.C. § 1350,  
AS ADOPTED PURSUANT TO § 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Form 10-Q of Conduent Incorporated, a New York corporation (the "Company"), for the quarter ended June 30, 2022, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Clifford Skelton, Chief Executive Officer of the Company, and Stephen Wood, Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to the best of his/her knowledge, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

*/s/* CLIFFORD SKELTON

\_\_\_\_\_  
Clifford Skelton  
Chief Executive Officer  
August 2, 2022

*/s/* STEPHEN WOOD

\_\_\_\_\_  
Stephen Wood  
Chief Financial Officer  
August 2, 2022

This certification accompanies this Report pursuant to § 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of § 18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by § 906 has been provided to Conduent Incorporated and will be retained by Conduent Incorporated and furnished to the Securities and Exchange Commission or its staff upon request.